



# Memorandum of Understanding (MoU)

*Between*  
**BMIT, Solapur**  
  
*and*  
**Skill Academy by Testbook**

**May 27, 2022**

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU") is entered into as of May 27, 2022 (the "Execution Date") by and between, BMIT, Solapur, (hereinafter referred to as "BMIT")

AND

Testbook Edu Solutions Pvt. Ltd. ( PAN: AASC58515R and CIN: U72200MH2013PTC241118), a private limited company incorporated under the Companies Act, 1956, engaged in providing online educational courses to students, having its registered office at 1st and 2nd Floor, Zion Building, Plot no. 273, Sector No. 10, Kharghar, Navi Mumbai, Raigarh, Maharashtra - 410210 (hereinafter referred to as "Skill Academy", which expression shall unless repugnant to the context or meaning thereto shall mean and include its successors and permitted assigns) represented herein by its Director, Mr. Ashutosh Kumar, duly authorized by its board of directors vide resolution dated 16th November 2019.

### "Parties

### WHEREAS:

A. Skill Academy will provide its services under Skill Academy Campus Program for use by BMIT in respect of "End Users" (all students who are presently enrolled in any program with the institution), in accordance with the terms and conditions set out herein.

B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU to set forth the terms and conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to the following responsibilities respectively:

### 1. RESPONSIBILITIES

#### 1.1 Responsibilities of Skill Academy

A. Skill Academy with the help of BMIT shall get all the willing students of BMIT to register in the Skill Academy Camp with email ID & contact number to avail the services & benefits

B. There will be no financial implications involved between Skill Academy and BMIT during the "Term" (defined hereafter) of this MoU, the end-users will get the following benefits under

Skill Academy Camp.

- Complete Preparation for Job & Internship - Activities for a period of 1 year which would include Live Aptitude Tests & Company Specific Mock Tests.
- Live Bootcamp from Top Industry Experts (Minimum of 25)
- Free Access to all the content under Testbook Pass for a period of 1 month
- Chance to get internships & full-time job opportunities through various competitions.



**TESTBOOK EDU SOLUTIONS PVT. LTD.**

1<sup>st</sup> & 2<sup>nd</sup> Floor, Zion Building, Plot No. 273, Sector - 10, Kharghar, Navi Mumbai - 410210

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C. Campus Performance Dashboard which will provide real-time performance analytics of student engagement & performance to college management. Performance of those students will only be included who register in the Skill Academy Camp with the help of Campus Representative

## 1.2 Responsibilities of BMIT

- A. To spread the awareness about the benefits of Skill Academy Camp among college students through all means possible in the capacity of college management like Issuing Notice, email, SMS, Whatsapp, Facebook, LinkedIn, etc
- B. To help Skill Academy Team in promoting various Live Sessions, Skills Bootcamps, Aptitude Tests, etc among college students through all means possible so that a maximum number of students can be benefitted.
- C. Facilitate in forming a Whatsapp Group with Placement Cell Representative and Skill Academy team which would act as a common point of interaction/communication

## 2. Other provisions:

- A. This MoU shall be valid for an initial period of 1 (one) year from the Execution Date ("Term") unless terminated earlier by Parties.
- B. Skill Academy shall keep all the data collected from the students confidential and shall NOT share/disclose to anyone in any form whatsoever without prior written permission from the students. Skill Academy also agrees that the data collected shall be used for the purpose envisaged in this MoU and not for any other purpose.

### AGREED AND ACCEPTED:

For and on behalf of BMIT, Solapur

Signature

Name: Prof. S. G. Kulkarni

Title: Vice - Principal

Date: 01/06/2022

For and on behalf of Skill Academy by  
TESTBOOK EDU SOLUTIONS PVT LTD

Signature

Name: Ashutosh Kumar

Title: CEO

Date:



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